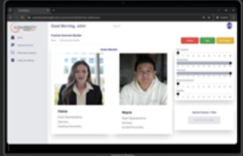


AI Solutions



CONVERSITY

AI-powered negotiation training to sharpen skills, refine strategies, and drive success in every deal

CINTEL

One CI Platform for curated news, event tracking, analyst insights, and a treasure trove of historical sales data, and more



PHARMLENS

AI-powered research assistant that transforms transcripts and documents into instant, context-aware insights



INTELLISIGHT

AI-powered analytics engine that turns complex data into clear, actionable insights instantly



We enable our clients to make informed decisions for the future. Our solutions comprise a personalised blend of Comprehensive Research and Strategic Analysis supported by Innovative & Reliable Technology solutions

Contact Us



Website

www.pharmsight.com



Email

info@pharmsight.com



Address

Grafenauweg 5, 6300 Zug,
Switzerland

1002, Vatika Professional
Point, Sector 66, Gurugram,
Haryana 122101, India

99 Derby Street, Suite 200,
Hingham, MA 02043, US



The Lean Machine

Turning Complexity into
Confident Decisions



Global Presence



Therapy Area Expertise

CNS

- Multiple Sclerosis
- Pain
- Migraine
- Epilepsy
- Narcolepsy
- Parkinson's disorder
- Psychiatric disorders (MDD, GAD, bipolar)

IMMUNOLOGY

- Rheumatoid Arthritis
- Psoriasis
- Sjogren's syndrome
- Allergic rhinitis
- Ankylosing spondylitis
- SLE
- IBD / Crohn's disease

ONCOLOGY

- Breast Cancer
- Lung Cancer
- Colorectal Cancer
- GIST
- Renal Cell Carcinoma
- Cervical Cancer
- Multiple Myeloma
- Lymphoma
- Rare tumors (glioma)

RARE DISEASES

- HAE
- PNH
- IgG4-RD
- NMOSD
- Sickle cell disease
- SCID
- IgA Nephropathy
- PAH
- SMA
- Huntington's disease
- Hemophilia A & B

Solutions Spotlight



Pricing & Market Access Strategy

- **Access Landscape & Archotyping:** Global and local reimbursement systems, policy constraints, and access archetypes
- **Global & Local Pricing Strategy:** Launch price optimization, IRP simulation (incl MFN), price corridors, and price floor setting
- **Payer Engagement & Negotiation Support:** Payer PMR, mock negotiations, and advisory boards
- **Contracting & Net Price Strategy:** Net price modeling, rebates, tenders, and outcomes-based agreements



Market Intelligence

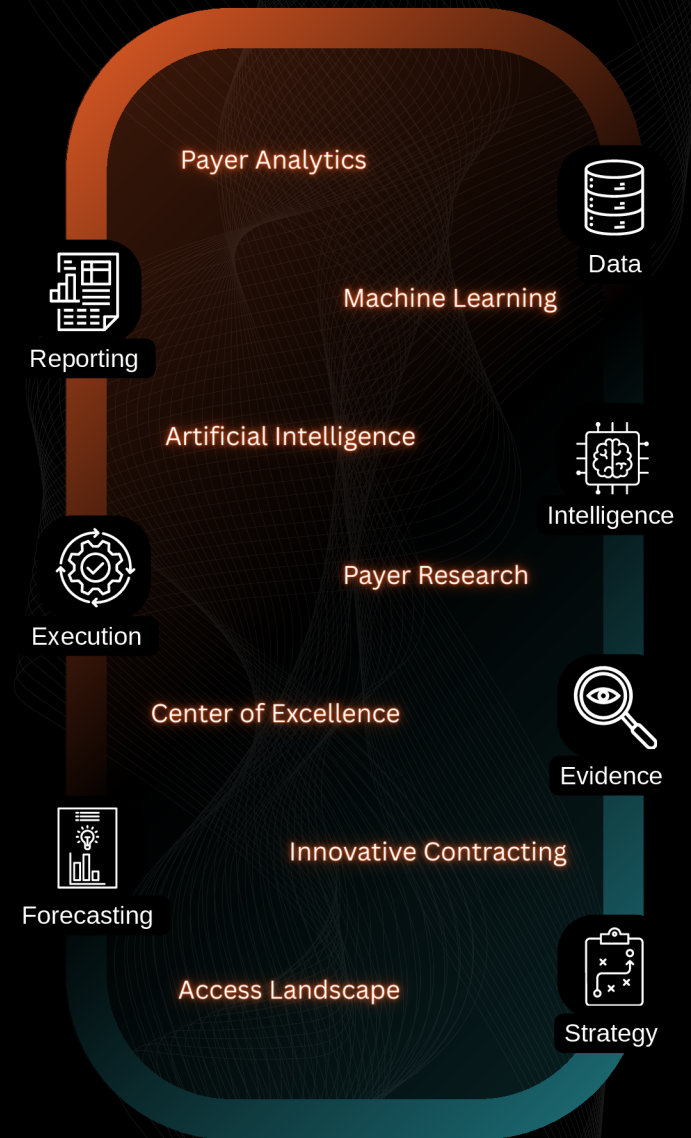
- **Competitive Access Intelligence:** HTA outcomes, comparator pricing, access restrictions
- **Policy & Payer Signal Tracking:** Monitoring guidelines, reimbursement decisions, and policy changes
- **Access Opportunity Assessment:** White-space identification and unmet payer needs
- **Launch Access Tracking:** Reimbursement milestones vs. plan



Value Evidence & HEOR Support

- **Budget Impact & Cost-Effectiveness Models:** Global and local payer submissions
- **HTA Adaptation & Submission Support:** Localization of CE models and value narratives
- **Real-World Evidence (RWE):** Claims, registry, and EMR evidence to support access decisions

End-to-End Services Flow



PHARM SIGHT
RESEARCH & ANALYTICS